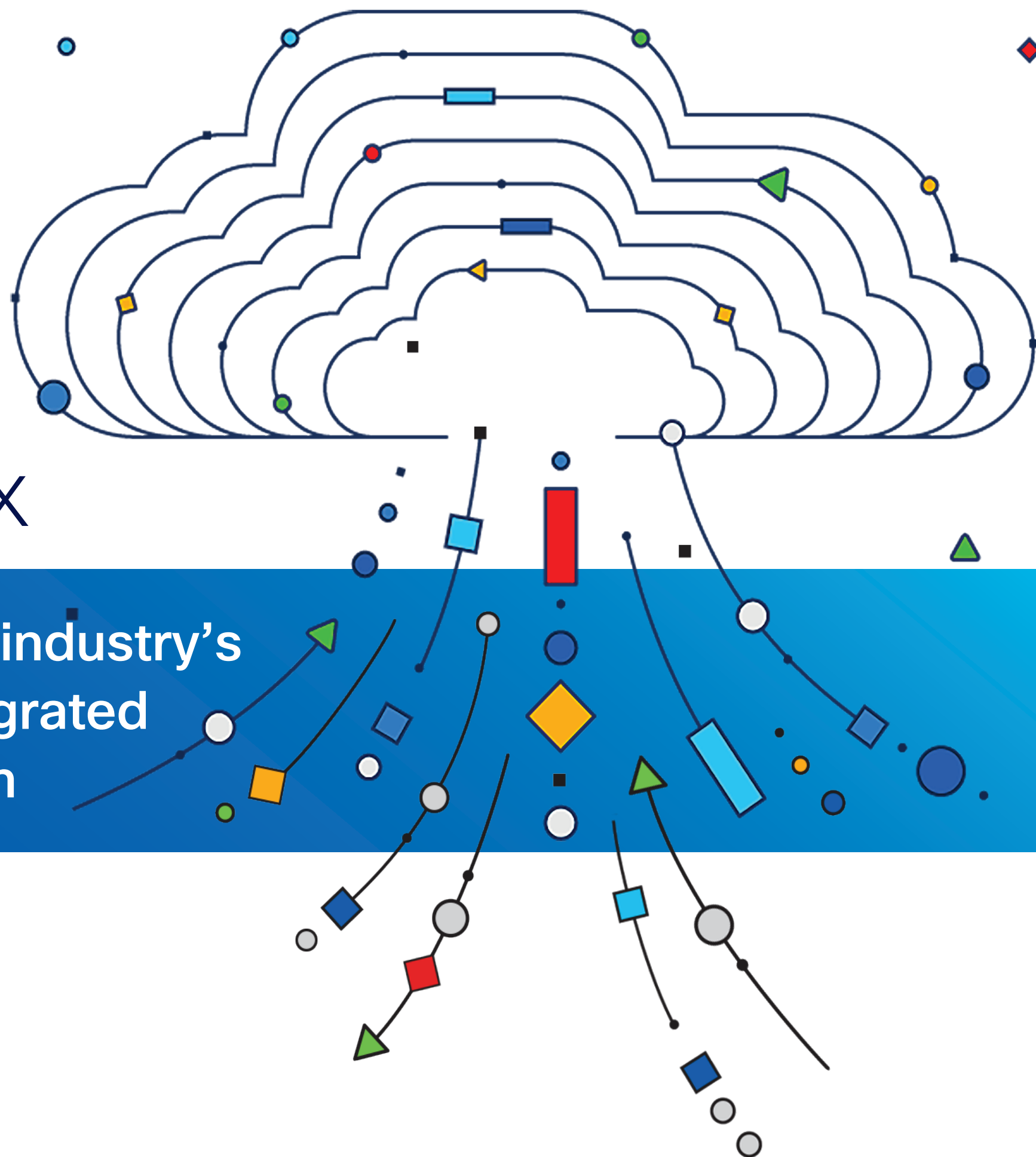




# Cisco + Nutanix

Raising the bar with the industry's  
most complete and integrated  
hyperconverged solution



# The [unmet] Hyperconverged Promise

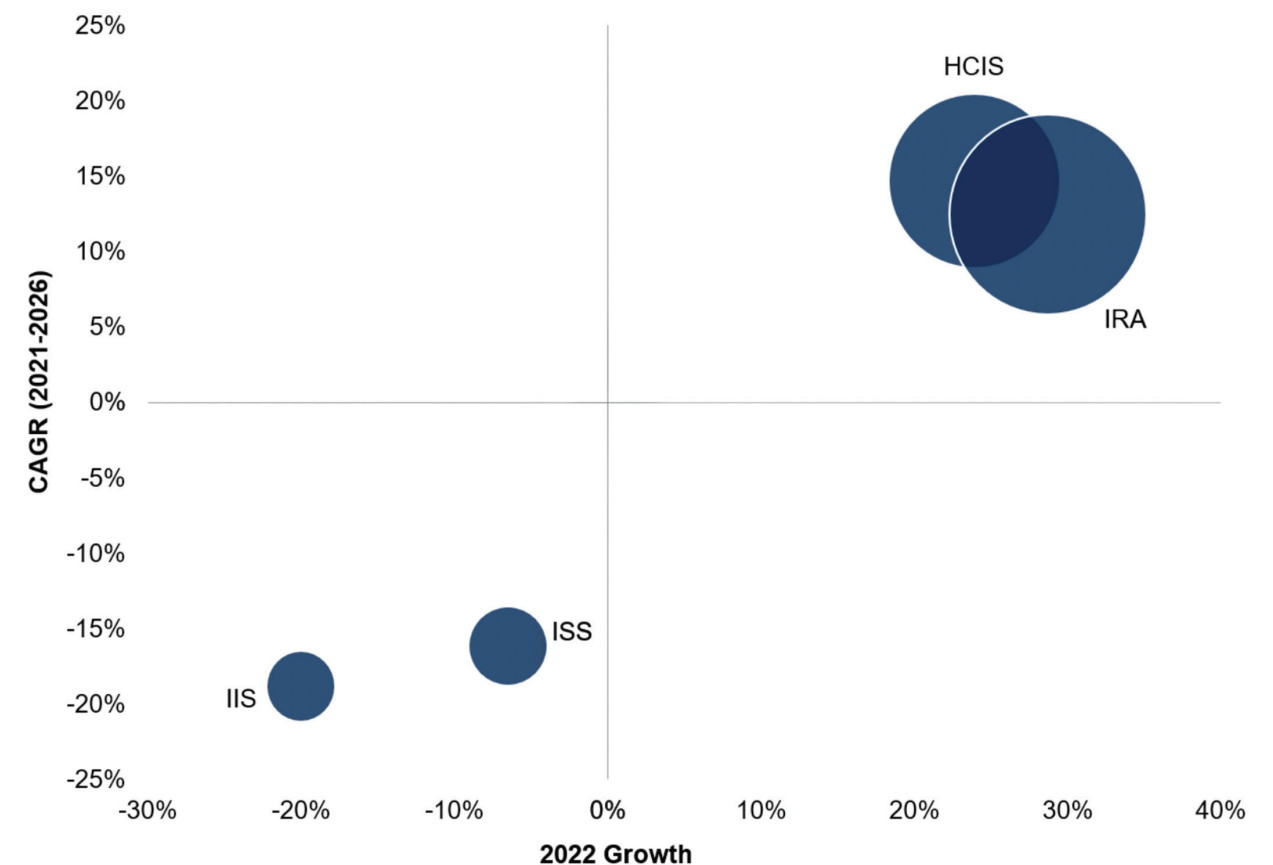
It's no secret that hyperconverged solutions are the future of computing. They're the only way to effectively manage the growing complexities inherent in our hyper-distributed application world.

Their promise is well-known: to unify operations across data centers, the edge, and public cloud, improve flexibility, and make it easy to modernize IT. **That's why so many businesses are starting the journey—and why the HCI market is projected to reach \$9.7 billion in revenue for 2026, with a CAGR of 14.7%.**

**In reality, however, many hyperconverged solutions fall short.** They don't include all the necessary pieces of the puzzle. The components they do have are often bolted on instead of integrated. Customer support is often fragmented.

As a result, customers struggle with efficiency, scalability, security, and sustainability challenges.

## Integrated Systems Worldwide Revenue Growth by Segment



HCI is projected to see \$9.7 billion in revenue for 2026, with a CAGR of 14.7%, and is a key driver for the overall growth of the integrated systems market.

Source: Gartner, Forecast Analysis: Integrated Systems, Worldwide, 15 Feb 2023

Cisco + Nutanix partnered to close those gaps, eliminate those problems, and raise the hyperconverged bar.

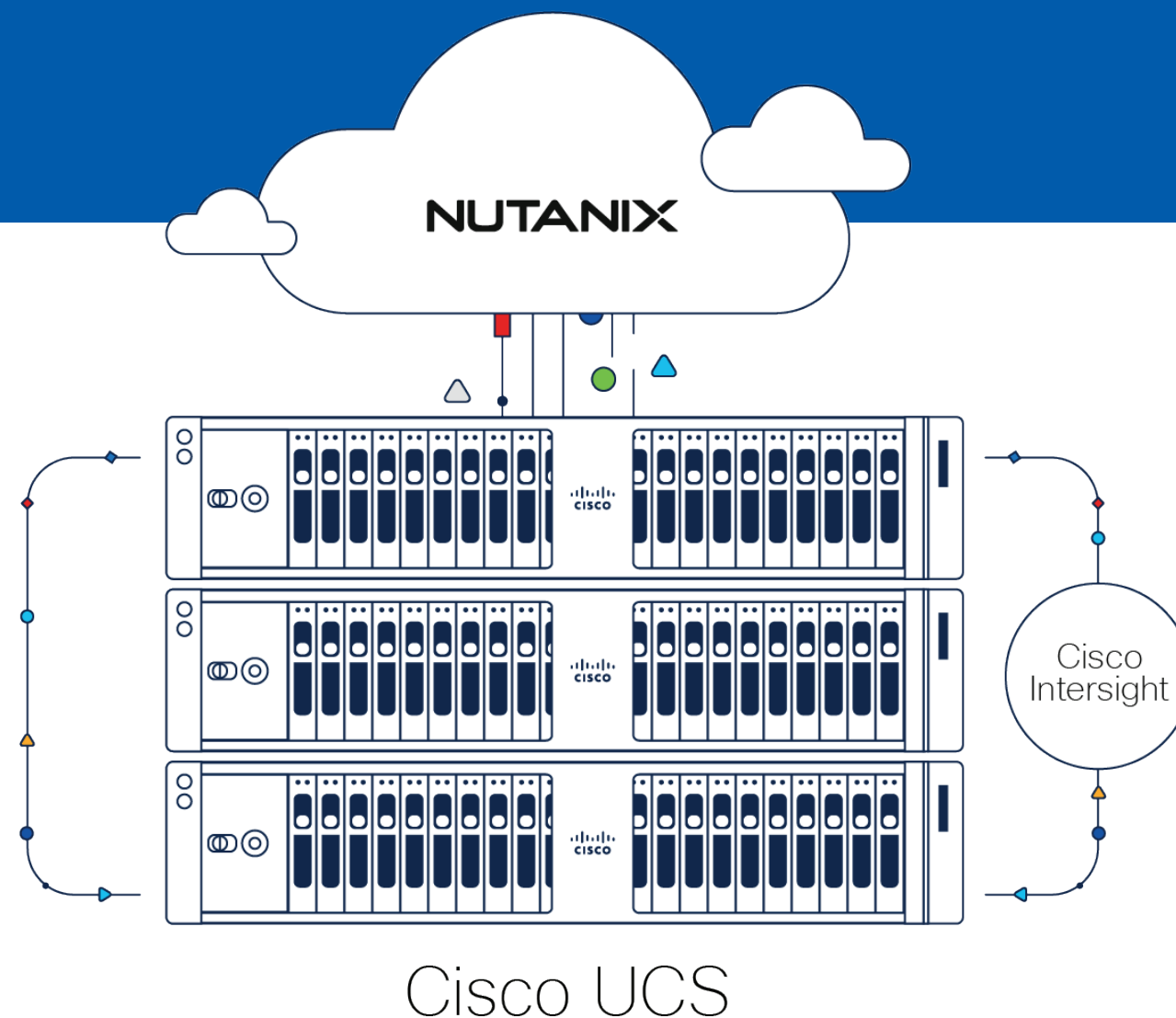
# Cisco + Nutanix: Delivering on the Promise

Together, Cisco + Nutanix created the most complete and integrated hyperconverged solution in the market. Not only does it include best-in-class components, but it is also simple to deploy, scale, and support.

Our joint solution combines Cisco's premier compute, network, and SaaS-based infrastructure management with Nutanix's leading hyperconverged software platform.

Validated by both Cisco + Nutanix, it is the only hyperconverged solution that spans virtual compute, storage, and networking across data centers, edges, and public clouds.

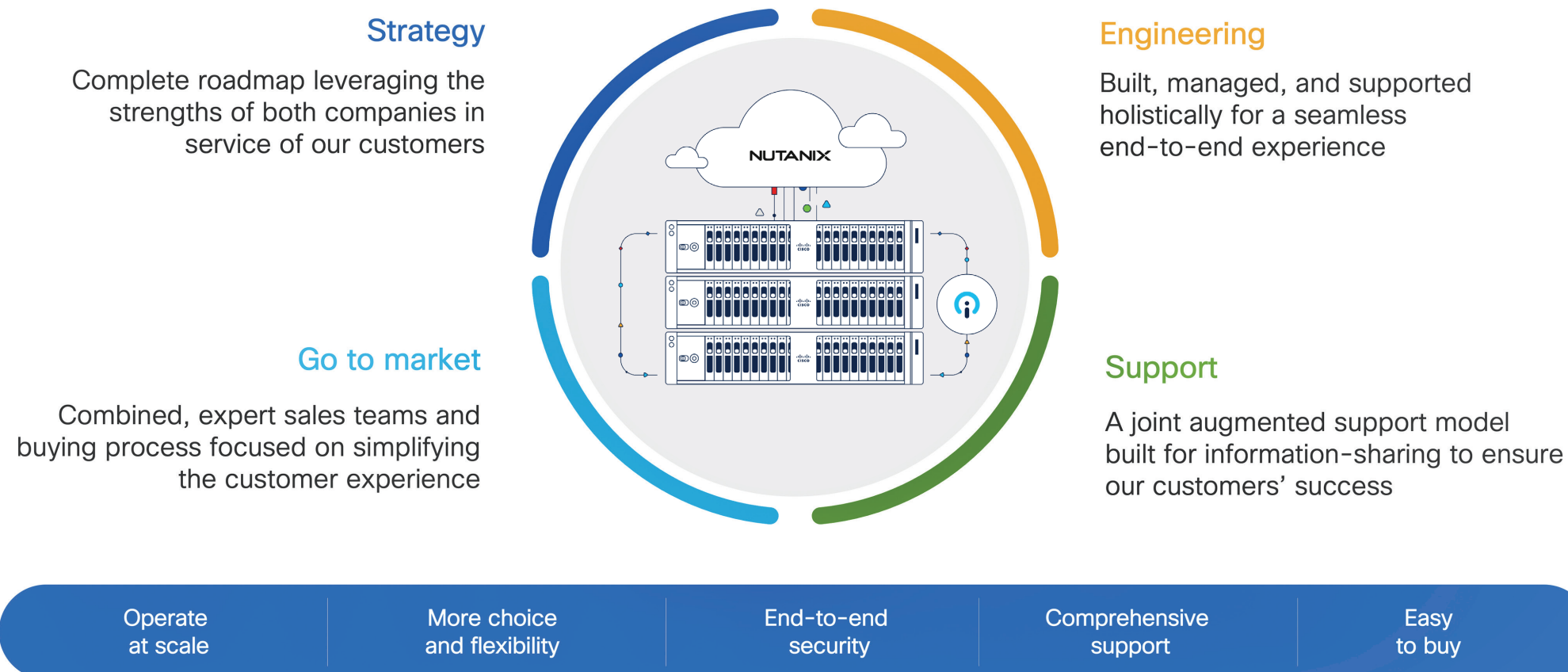
Wherever you want to be, whatever your digital transformation goals, Cisco Compute Hyperconverged with Nutanix can get you there.



# 360-Degree Partnership Covers All the Bases

Cisco Compute Hyperconverged with Nutanix solution is the result of our unique, 360-degree partnership. Working closely together across strategy, engineering, support, and sales, we deliver a holistic offering that has everything you need to succeed.

- Quickly and reliably deploy and operate infrastructure and apps
- Effortlessly scale IT globally
- Easily view and control your entire HCI fleet through a single pane of glass
- Flexibly address diverse apps and use cases
- Innovate with confidence
- Enjoy hassle-free, single-contact support





# Cisco Compute Hyperconverged with Nutanix

## Solution Overview

Cisco Hyperconverged with Nutanix comprises all key components needed to simplify and scale operations and accelerate IT transformation. Our automated resiliency capabilities ensure you can confidently rely on the system to run your business.

The integrated solution includes Cisco UCS Compute and Networking Infrastructure, Cisco Intersight, and the full Nutanix Cloud Platform—including Cloud Infrastructure, Cloud Manager, Unified Storage, and Desktop Services.

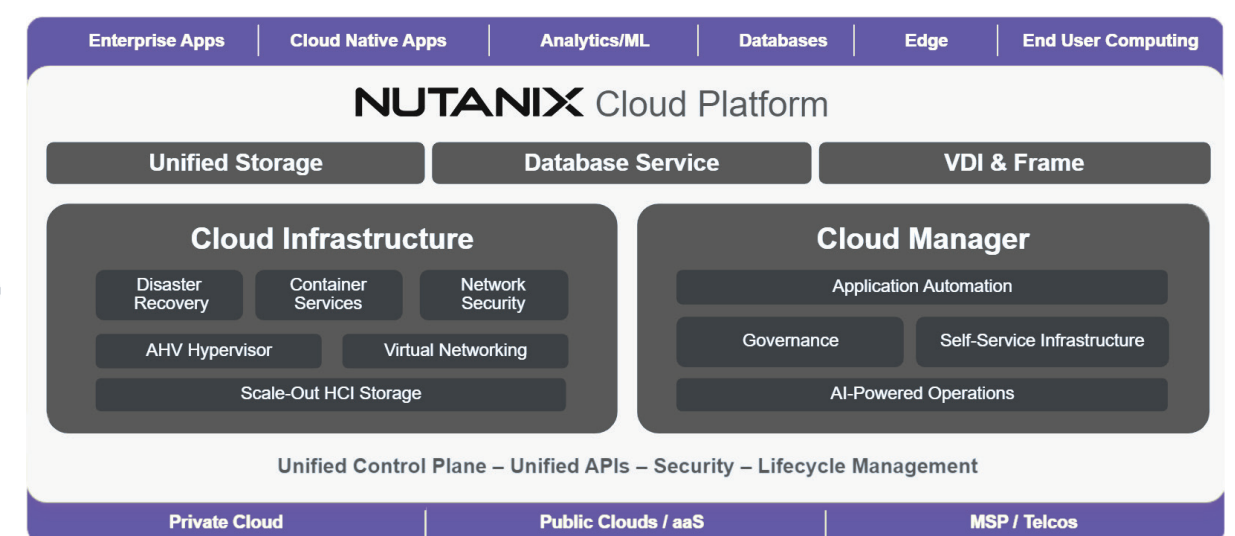
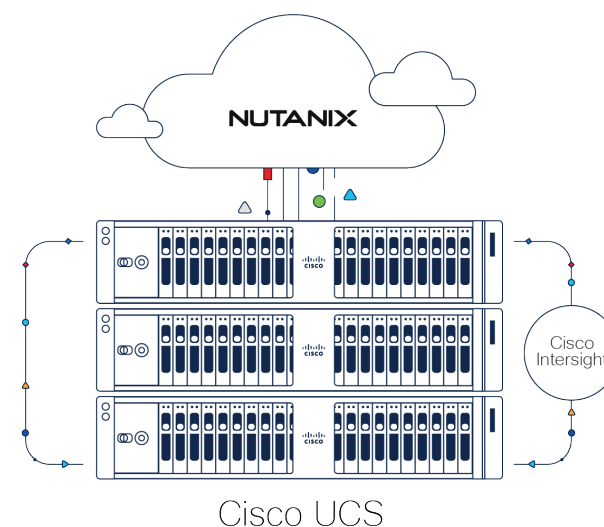
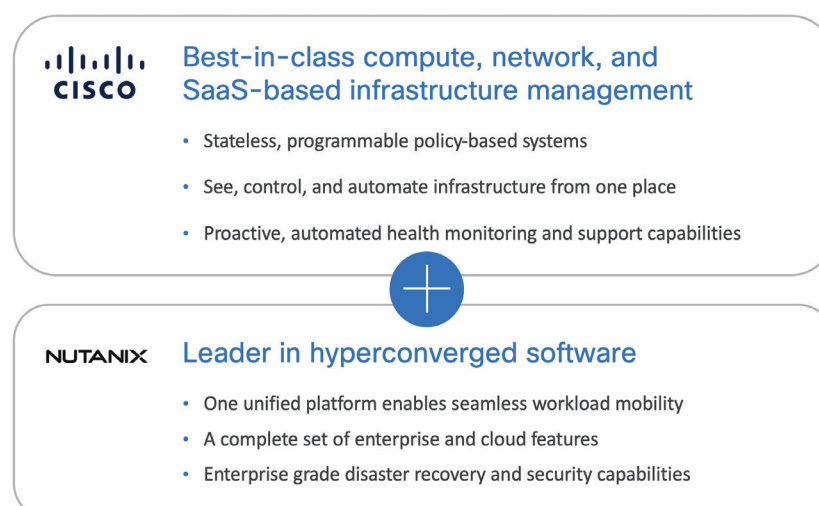


Cisco  
UCS



Cisco  
Intersight

NUTANIX



# Simplify and Scale with Cloud Operations

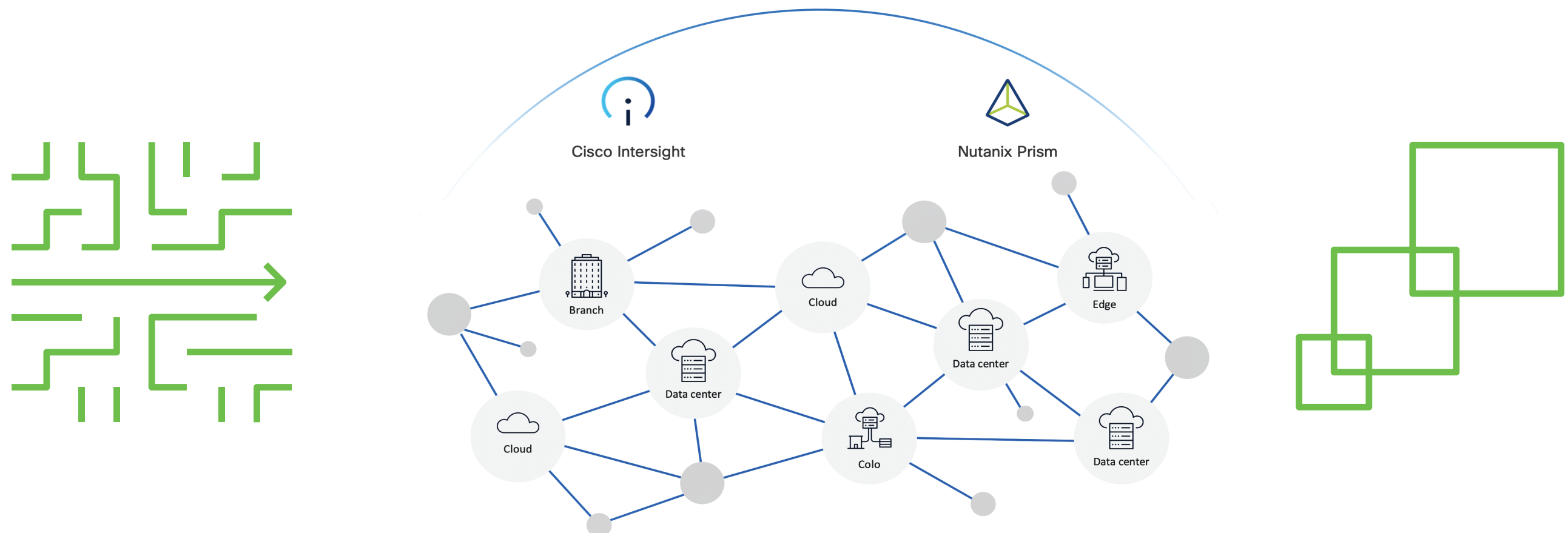
Managing global IT operations that span cloud, edge, and data centers can be incredibly complex and challenging—but not with Cisco and Nutanix. As part of our solution, Cisco Intersight and Nutanix Prism help you unify and simplify operations across your distributed infrastructure.

Our cloud-operating model gives you full visibility and control of your apps and infrastructure, no matter where they may be.

- Cisco Intersight provides the capability to see and control the full lifecycle of your entire Cisco Compute Hyperconverged estate, starting with deployment. This includes servers and storage across data centers, remote sites, branch offices, and edge environments.

- Nutanix Prism complements Intersight with unified storage and cluster management for virtualized data center environments.

**The combined solution empowers you to administer, analyze, update, and automate IT operations on a global scale.**



# Accelerate IT and Business Transformation

When it comes to hyperconverged infrastructure, speed and flexibility are critical—both at the outset of your deployment and ongoing.

## Flexibility

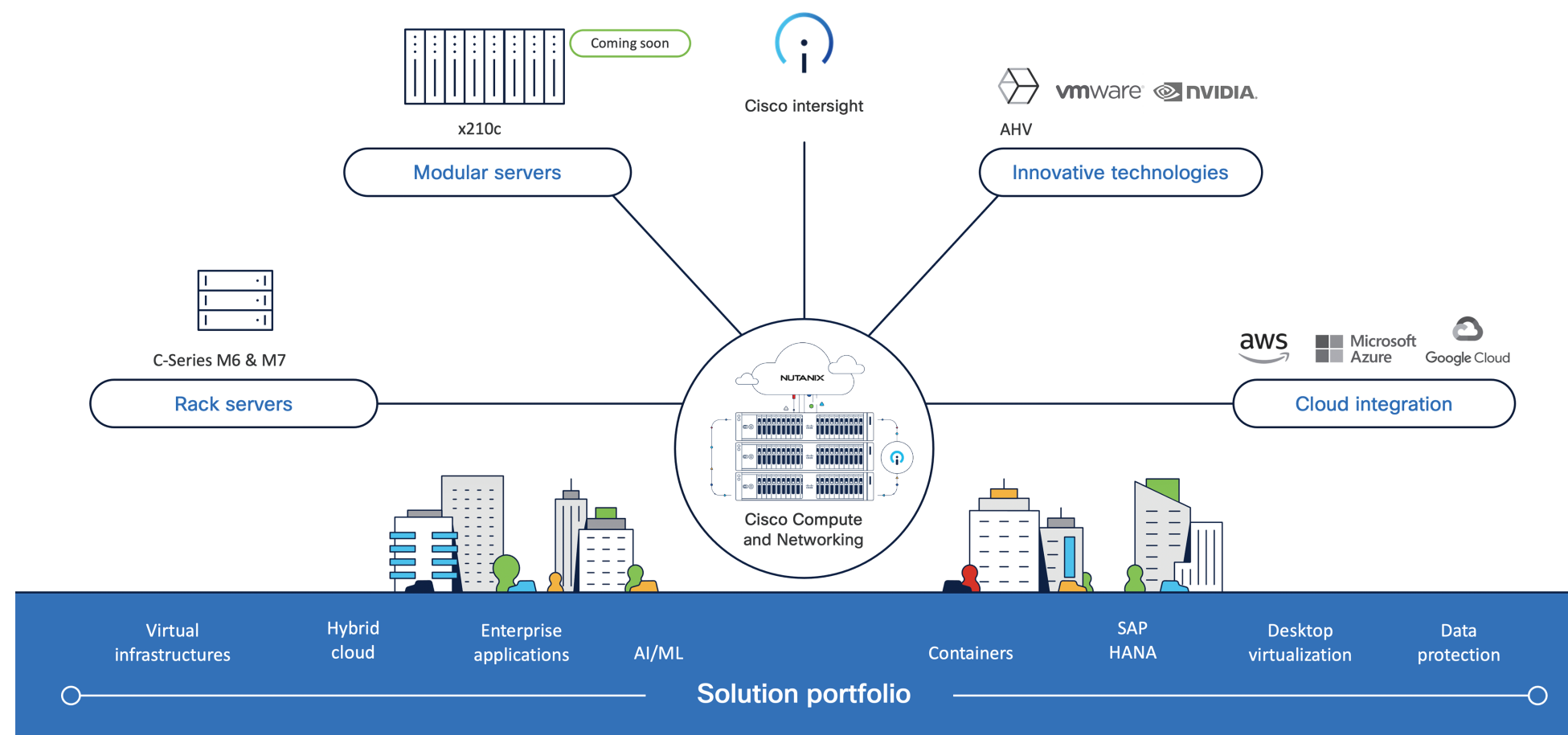
We make it easy to design a modular solution that **fits your organization's unique needs**. Choose among cloud, virtual infrastructure, servers, storage, networking, and more from our portfolio of system and technology options. You can even repurpose existing servers to be hyperconverged to save money and eliminate waste.

## Speed

Because Cisco and Nutanix pre-test and validate the entire solution pre-installation, it's ready to **use immediately upon delivery**.

## Change

As your digital transformation journey evolves and your business needs grow, don't worry. Cisco and Nutanix have developed a comprehensive roadmap that anticipates and accommodates technology advances. You can embrace change confidently knowing that your Cisco Hyperconverged Compute with Nutanix solution can adapt to whatever the future brings.

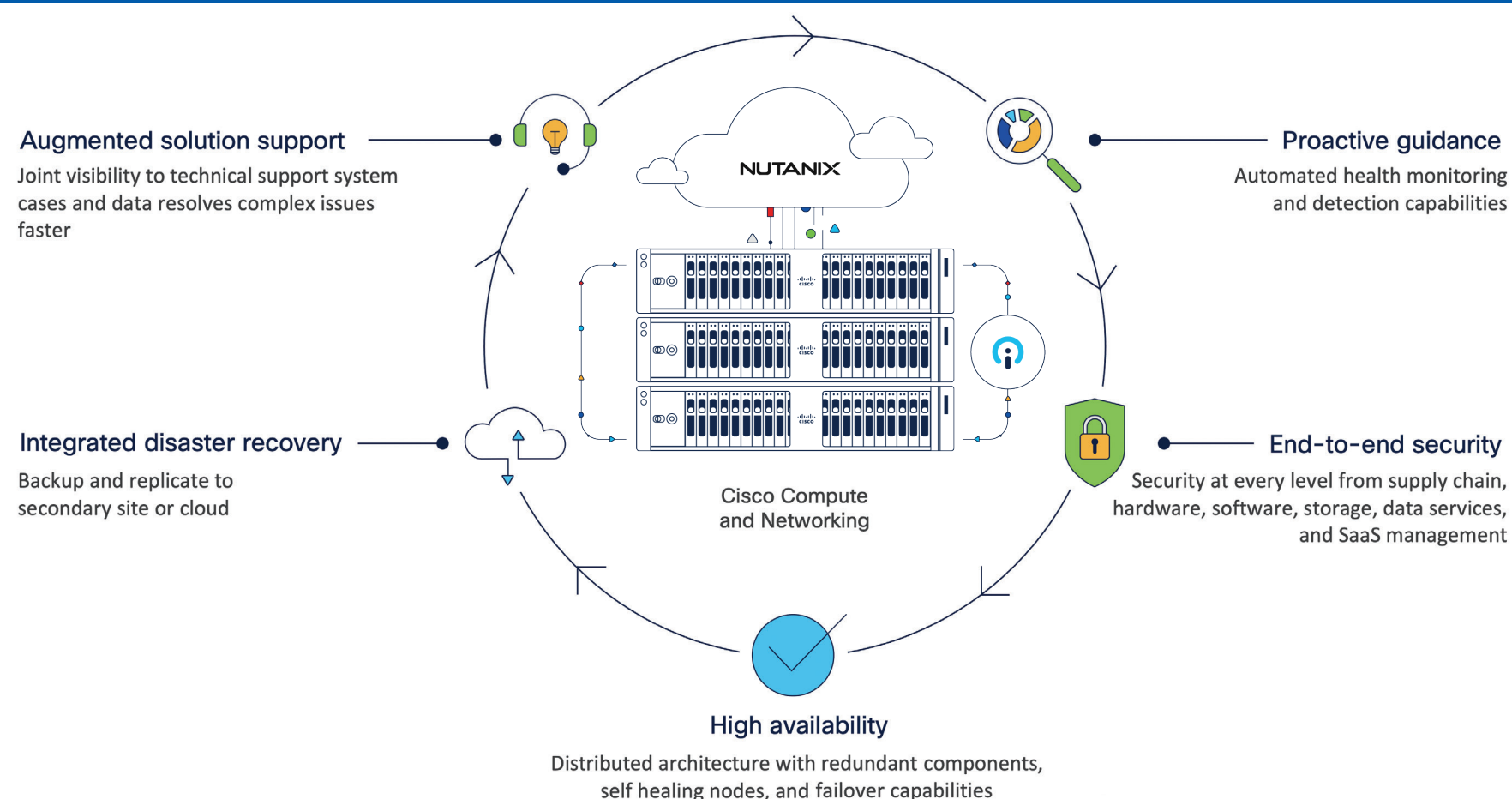
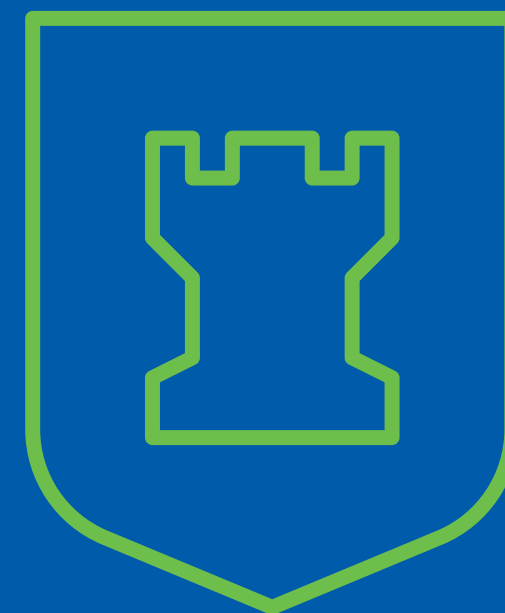


Unmet HCI Promise | The Solution Delivers | 360° Partnership | Integrated Platform | Simplify & Scale | **Accelerate Transformation**  
Resiliency & Security | Best of Breed | Policy-based Model | Integrated Networking | Complete & Turnkey | Contact Us

# Resiliency and Security You Can Rely On

At the end of the day, hyperconverged solutions are only as strong as they are reliable and secure. Cisco Hyperconverged Compute with Nutanix has you covered.

We keep your systems running smoothly and securely with automated resiliency, extensive security, and holistic support.





# The Cisco + Nutanix Difference

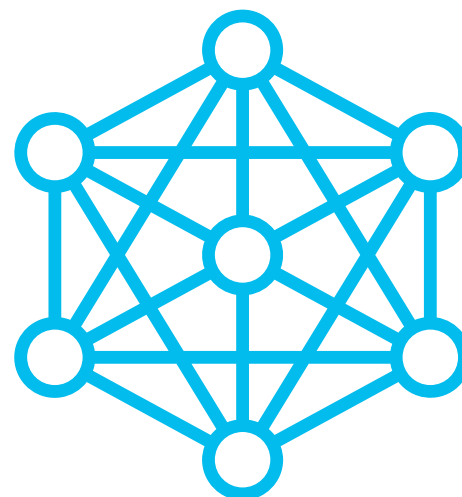
Cisco Hyperconverged with Nutanix is more comprehensive and powerful than any hyperconverged solution on the market.

In addition to being the most fully integrated, best-of-breed solution, it alone provides these 3 critical capabilities:

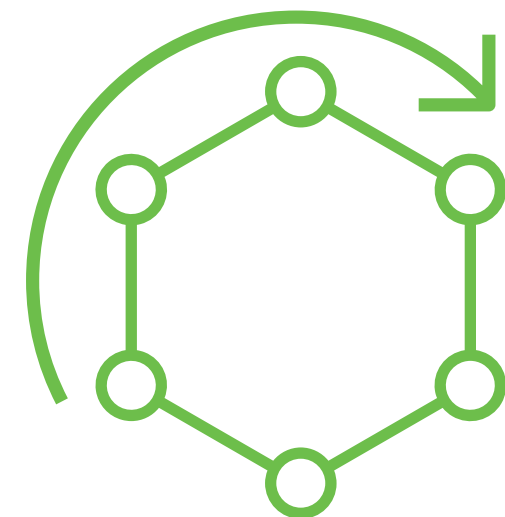
Policy-based Model



Integrated Networking



Turnkey Offering  
from end-to-end



# The **only** HCI solution with a policy-based model

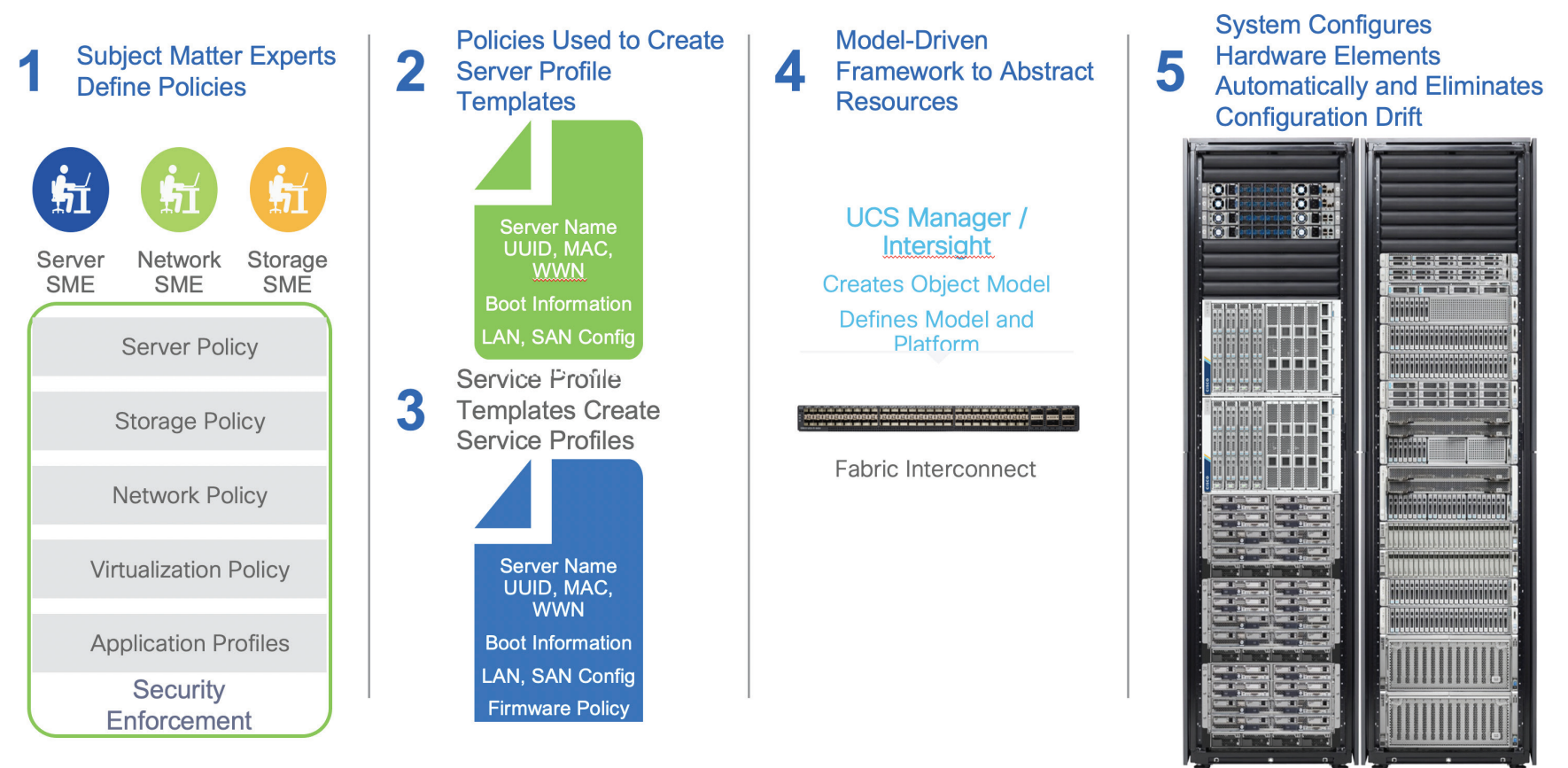
Cisco UCS is policy- and model-driven. This means that you need to configure policies only once for servers, network, storage, virtualization, and application profiles. After that, the system automatically configures the elements for you.

No more human errors and missed steps. No more configuration drift.

Instead, you'll be able to consistently deploy and quickly scale, at less cost. And equally important, particularly in widely distributed hyperconverged environments, you'll improve security by preventing local configuration changes and tampering.



**Configure only once to eliminate drift, enhance security, scale reliably, and save money.**



# The **only** HCI solution with integrated networking

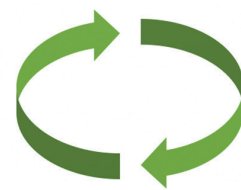
Cisco Compute Hyperconverged with Nutanix is a full-stack HCI solution with end-to-end network automation. Why is this so critical? Because networks are inherently complex, with many opportunities for errors.

By automatically creating all physical and virtual networking, we eliminate the risks associated with manual setups, network faults, and cluster install failures.

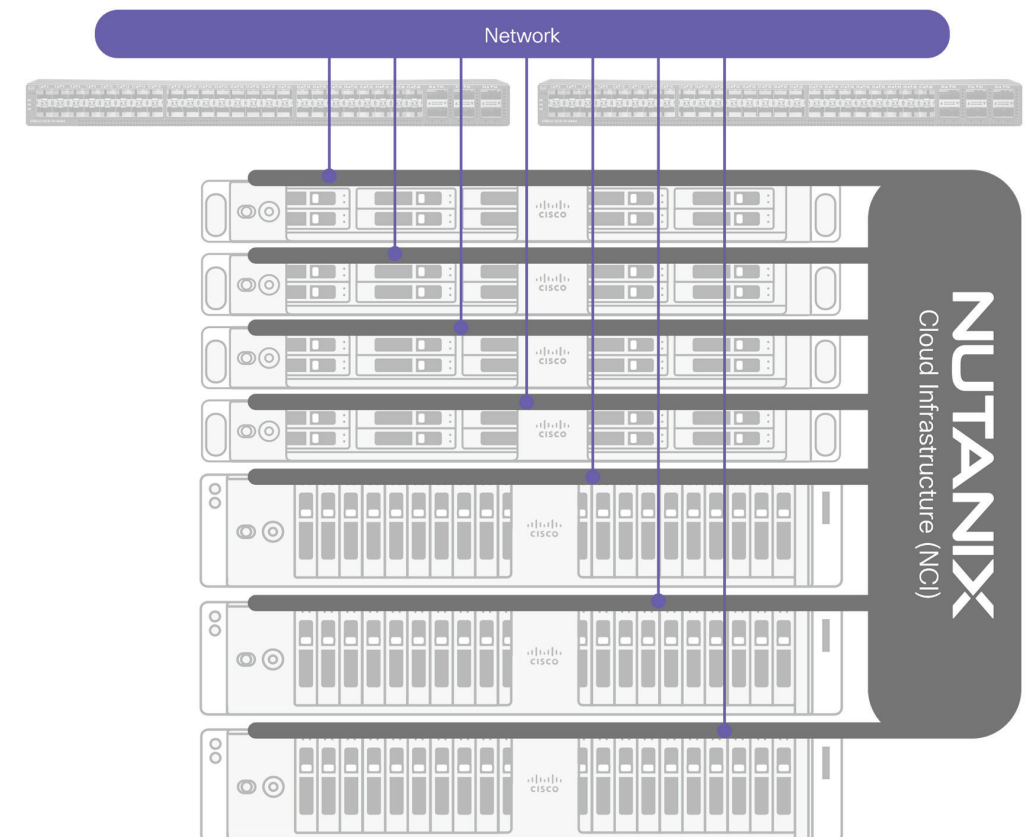
**We simplify your entire network configuration so that it operates reliably.**



Networking can't be an afterthought. Make sure yours is integrated.



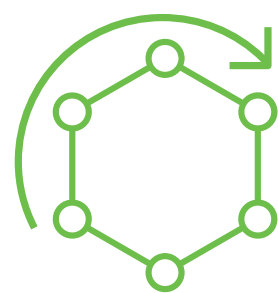
Full-Stack HCI solution  
with end-to-end  
network automation



# The **only** complete, turnkey hyperconverged solution

Cisco and Nutanix have made it incredibly easy to deploy and sustain a world-class hyperconverged environment, from start to finish.

Cisco Compute Hyperconverged with Nutanix is the only solution that comes with pre-engineered compute, storage, SaaS-based management, and networking. And that gives you the frictionless purchasing and single-contact support you need for a truly seamless, exceptional customer experience.



**Turnkey and tailored  
for your business.**







# Get the Cisco + Nutanix Advantage

Contact us to learn how the industry's most complete and integrated solution can advance your business or visit <http://www.cisco.com/go/computehyperconverged> to learn more.